

SYLLABUS FOR MULTIDISCIPLINARY COURSES

COMMON for BCOM/BBA

1	Course Title	COMMERCIAL LAW
2	Course Code	COM/BBA (MDSC)-101
3	Typology of Course	MULTIDISCIPLINARY
4	Course Duration/ LTP (Lectures, Tutorials, Practical)	30 hours of lectures for Theory + 15 hours of tutorials (1 credit = 15 hours of theory learning based on 3 hrs./week) (1 credit = 30 hours of practical based on 2 hrs./week) (1 credit = 15 hours of tutorials based on 1 hr./week) (1 Semester = 15 weeks) 3-groups will be created for the purpose of Tutorials for each unit of B.Com
5	Credits	3 Credits Theory + Tutorial= 2+1 credits
6	Max. Marks and Time	75 Marks (60 TH + 15 IA) 4X5 + 4 X 10 = 60 Marks <ol style="list-style-type: none">1. The exam of this course will be of 3 hours duration.2. There will be no objective type questions.3. Students are required to have the knowledge of the developments in the subject up to 6 months before the examination.
7	Course Objectives	The main objective of the paper is to acquaint the students with general Commercial Laws.
8	Course Outcomes	CO1. Define basic terms, values and laws in the area of commercial law CO2. Describe methods of applying principles and provisions of commercial law CO3. Compose simple contracts, CO4. Assess the correctness of applying specific laws to a specific cases and choosing the most appropriate one
9	Pedagogy of the Course Work	Class Room Lecture, Interactive sessions, PPT, Tutorials and Group Discussions, Case Studies etc.
10	Instructions for paper setters and candidates	Note : The question paper of each subject covering the entire course shall be divided into three sections Section A (20 marks) This section will have 6 short answer questions from the entire syllabus. Students are required to attempt 4 questions from this section. Each question will carry 5 marks; the total weightage being 20 marks. Section B (20 marks) This section will consist of essay type/numerical questions from Unit I of the syllabus. The candidate will be required to attempt two questions out of four

	<p>questions. Each question will carry 10 marks; the total weightage being 30 marks.</p> <p>Section C (20 marks) This section will consist of essay type/numerical questions from Unit II of the syllabus. The candidate will be required to attempt two questions out of four questions. Each question will carry 10 marks; the total weightage being 30 marks.</p>
11 Course Content	<p style="text-align: center;">UNIT I</p> <p>Indian Contract Act, 1872: Definition & Nature of Contract, Classification; Offer & Acceptance; Consideration; Capacity of Parties; Free Consent; Legality of Objectives; Void Agreements; Performance of Contracts; Discharge of Contract; Contingent Contracts; Quasi Contracts; Remedies for Breach of Contract.</p> <p style="text-align: center;">UNIT II</p> <p>Special Contracts: Indemnity & Guarantee; Bailment & Pledge; Contract of Agency. Introduction to Right to Information Act, 2005</p> <p>Practical Work</p> <p>1. How to file an application under Right to Information Act 2. Relevant case laws to be covered.</p>
12 Suggested Readings	<ul style="list-style-type: none"> • Avtar Singh : The Principles of Mercantile Law • M.C.Kuchhal : Business Law • N.D.Kapoor : Business Law • P.R.Chandra : Business Law, Galgotia, New Delhi • Gogna : Mercantile Law, S.Chand • M.S.Shukla : Business Law, Sultan Chand.

1 Course Title	FUNDAMENTALS OF INTERNATIONAL BUSINESS
2 Course Code	COM/BBA (MDSC)-101A
3 Typology of Course	MULTIDISCIPLINARY
4 Course Duration/ LTP (Lectures, Tutorials, Practical)	<p>30 hours of lectures for Theory + 15 hours of tutorials (1 credit = 15 hours of theory learning based on 3 hrs./week) (1 credit = 30 hours of practical based on 2 hrs./week) (1 credit = 15 hours of tutorials based on 1 hr./week) (1 Semester = 15 weeks)</p> <p>3-groups will be created for the purpose of Tutorials for each unit of B.Com</p>
5 Credits	3 Credits

	2 Theory + 1 Tutorial=3 credits
6 Max. Marks and Time	100 Marks (80 TH + 20 IA) 4X5 + 4 X 15 = 80 Marks a. The exam of this course will be of 3 hours duration. b. There will be no objective type questions. a. Students are required to have the knowledge of the developments in the subject up to 6 months before the examination.
7 Course Objectives	The objective of the course is to acquaint the students with the basic fundamentals of the theories of international trade & monetary and the facts of organisation and management with special reference to Indian context.
8 Course Outcomes	CO1. Define the basic concepts in International Business CO2. Explain the theories of International Business CO3. Understanding The international monetary system CO4. Understanding of Direction of India's trade
9 Pedagogy of the Course Work	Class Room Lecture, Interactive sessions, PPT, Tutorials and Group Discussions, Case Studies etc.
10 Instructions for paper setters and candidates	Note : The question paper of each subject covering the entire course shall be divided into three sections Section A (20 marks) This section will have 6 short answer questions from the entire syllabus. Students are required to attempt 4 questions from this section. Each question will carry 5 marks; the total weightage being 20 marks. Section B (30 marks) This section will consist of essay type/numerical questions from Unit I of the syllabus. The candidate will be required to attempt two questions out of four questions. Each question will carry 15 marks; the total weightage being 30 marks. Section C (30 marks) This section will consist of essay type/numerical questions from Unit II of the syllabus. The candidate will be required to attempt two questions out of four questions. Each question will carry 15 marks; the total weightage being 30 marks.
11 Course Content	UNIT I The pure theory of international trade: The theories of absolute advantage, comparative advantage and opportunity costs. The gains from trade and their distribution- concepts of terms of trade; and offer curves. secular deterioration. Terms of trade hypothesis. The Theory and general equilibrium Analysis. Concept of optimum tariff. Elementary ideas on the theory of customs union political economy of non-trade liaison.

UNIT II

Balance of Payments: components of balance of payments.

Equilibrium and disequilibrium in the balance of payment, Autonomous and Accommodating capital inflows, Process of automatic adjustment in the balance of payments through price, income and flexible exchange rates. Expenditure changing and expenditure policies for adjustment in the balance of payments. Flexible VS Fixed exchange rates, and the balance of payments, concept of foreign trade multiplier, its implications for developing areas. The international Monetary System: Past and present. Reform of the international monetary system from the point of view of developing countries. Changes in the composition and direction of India's foreign trade. Rationale of trade reforms introduced in India since 1991. New export-import policy, WTO and its impact on the different sectors of the economy, Trade and economic growth

12 Suggested Readings

1. B O Sodersfen International Economy (Latest ed) 3rd ed.
2. Dominick Salvator International Economics (7th ed.)
3. Paul R Krugman, Maurice Obstfell International Economics (Theory &Policy) 5th ed.
4. Organization theory: Selected readings David Silverman
5. The theory of organization Richard H Hall
6. Organization Structure, Process , and Outocmes David Clutter
7. Managerial Challenges in the 21st Century Stoner, Freeman & Gilbert Management